



**Peter J. Czajkowski**  
Director of Public Finance  
Stifel Nicolaus

Mr. Czajkowski joined Stifel's Public Finance Department in 1986 and became Director of Public Finance in 2007 after having served as Head of Structured Finance for many years. Mr. Czajkowski also heads the Firm's internal Credit Review Committee that has facilitated the Firm's expansion of its underwriting capabilities. In addition, Mr. Czajkowski has been responsible for the development and implementation of innovative tax-exempt and taxable issues to finance construction projects, minimize short-term borrower costs, refund outstanding debt obligations and maximize returns from invested funds. Under Mr. Czajkowski's direction, Stifel Public Finance has managed numerous complex, multi-staged transactions and has grown its Public Finance Department from fewer than 20 professionals to over 50 professionals in New York City, Illinois, Texas, Michigan, Missouri, Colorado, Kansas, Wisconsin and Ohio. Mr. Czajkowski's investment banking work is primarily focused on housing, development and not-for-profit borrowers including hospitals, private universities and secondary schools, senior living facilities and cultural institutions. Notable recent financings include the restructuring of the 600 Office Tower debt and the financing of the renovation of the Peabody Opera House and the St. Louis Downtown Library. He also actively works with the Department's quantitative analysts to help ensure our group maximizes its ability to add value through investment banking services for Stifel's clients. Mr. Czajkowski began his career in public finance with another investment banking firm in Chicago. He subsequently joined Stifel Public Finance after receiving an M.B.A. from the University of Illinois. His bachelor's degree in finance, magna cum laude, was received from the University of Illinois in 1986.