



**Mary B. Campbell**  
**Assistant Vice Chancellor for Real Estate**  
**Washington University in St. Louis**

In April of 2009 Mary Campbell became Assistant Vice Chancellor for Real Estate at Washington University in St. Louis. She is responsible for managing all aspects of the University's off campus real estate activities. Ms. Campbell plays a critical role in shaping the future of the University's real estate portfolio by participating in long range planning and by leading property portfolio deal flow, transaction management, and operations.

Prior to joining Washington University, Ms. Campbell worked for eleven years for Bank of America. As the Central Region Market Executive for Community Development Banking, Ms. Campbell managed a team that originated affordable housing and community development loans in a thirteen state region; the portfolio exceeded \$650 million in outstandings. Prior to assuming this role, Ms. Campbell was a manager for the Community Development Equity group, investing equity in real estate based private equity funds and joint ventures nationwide. Prior to that role, Ms. Campbell managed the direct investment of equity in tax advantaged real estate properties. During her tenure, the group invested over \$400 million in properties eligible for the Historic Tax Credit and New Market Tax credit programs. Ms. Campbell's earlier responsibilities over her eleven year tenure with Bank of America included the Market Executive for Community Development Banking, managing lending and investments in the six state Midwest Region. Additionally, the Banc of America Community Development Corporation under Ms. Campbell's management invested over \$70 million to acquire or develop 732 units of for-sale and rental housing, and ancillary commercial space in St. Louis and Kansas City. In the St. Louis area, these projects included the acquisition and redevelopment of the University Lofts, a warehouse conversion to loft live/work spaces on Washington Avenue; the acquisition of Cupples Station, a twelve acre site in Downtown St. Louis containing vacant, turn-of-the-century brick warehouses; and the development of new, single family homes in Wellston and the West End neighborhood in the City of St. Louis.

Ms. Campbell has been a leader in housing and community development in the St. Louis community for twenty years. Prior to joining Bank of America, Ms. Campbell held key policy and administrative positions in the City of St. Louis, including directing the City's housing production programs, and managing an initiative to assess the physical and financial health of select multi-family developments and, where appropriate and feasible, implement stabilization strategies.

Ms. Campbell received her law degree from Washington University in St. Louis and her Bachelor's degree from Kenyon College, Gambier, Ohio. In 1998, Ms. Campbell attended the program for Senior Executives in State and Local Government at the John F. Kennedy School at Harvard University. Ms. Campbell serves as a member of the Board of Directors of the St. Louis Zoo Association, Grand Center, and the Regional Housing and Community Development Alliance. Ms. Campbell is a member of the Urban Land Institute, serving on the national Responsible Property Investing Council.