

Patricia Gamble-Moore

(317) 571-1518 Residence

(317) 938-1267 Cell

Professional Experience

Indianapolis Neighborhood Housing Partnership **2007-present** **Vice President, Client Services and Customer Development**

- Represent organization at community meetings and at local and state governmental functions
- Advance relationships with Community Development Corporations (CDCs) and other community partners
- Manage the CDCs' core operating grant (INDI funding) including oversight and development of Request for Proposals scoring, evaluation and allocation process resulting in the allocation of over \$1.4 million annually to the community development community
- Oversight of disbursements, monitoring and reporting of INDI funds; serve as liaison between the CDCs and the Board of Directors sub committee
- Develop procedures and manage Capital Access lending program CDCs and serve as liaison between City of Indianapolis and CDCs
- Develop and implemented Capital Access Liquidity Loan Program for cash flow lending to Community Development Corporations resulting in approximately \$2 million in lending in the first year
- Provide leadership and development of the education department including the critical evaluation of current programmatic offerings; oversee assessment, design, development, implementation and evaluation of new curriculums; development of strategic relationships to further educational goals
- Provide leadership and development of the Homeowner Development department, including staff and clients homeownership preparation and financial planning programs.
- Provide leadership and development of new Glendale Education Center operations; development of policies and procedures for efficient operation
- Provide leadership and development in the creation and implementation of Client Service Department, including development of department organizational structure, goals, staffing, policies and procedures

Federal Home Loan Bank of Indianapolis **2001-2007** **Vice President, Community Investment Officer**

- Administered the Affordable Housing Program resulting in the allocation of affordable housing grants of over \$12 million annually.
- Provided technical assistance and marketing support for Community Investment Program (CIP) to increase "project-specific" usage.
- Worked collaboratively with marketing and credit departments to achieve CIP targets of \$100 million in new advance origination annually.
- Reorganized and updated program policies and procedures resulting in improved programmatic compliance with federal regulations.
- Provided primary interface with regulator and internal audit departments.
- Conducted and set agenda for joint Board of Director committee and Advisory Council quarterly meetings.
- Developed and presented training presentations and provided technical assistance for members and sponsors.
- Conducted customer surveys to ensure maximum customer satisfaction and programmatic

success.

- Oversaw recruitment and selection of new Advisory Council members.
- Prepared and managed departmental budget.
- Managed staff of up to eight including exempt, non-exempt, intern and contract personnel.
- Developed and implemented staff training and individual development plans.

Vice President, Community Development Representative

1997-2001

- Developed and managed and marketing program for Community Investment Program (CIP) and increased economic development usage by 40%.

First of America Bank-Indiana

1995-1997

Vice President, Commercial Lender, Coordinator Community Business Banking Program

- Cultivated commercial loan portfolio of \$12 million with concentration on businesses with sales up to \$5 million.
- Prepared loan documentation and conducted loan closings and managed portfolio delinquencies.
- Cross sold other bank products and services, i.e., home equity loans; credit cards, investment services and home mortgages.
- Coordinated and marketed lending program, which focused on minority and women-owned businesses.
- Supervised department administrative staff.

National City Bank/Merchants National Bank & Trust Co.

1986-1995

Vice President, Small Business Banking Center (1994-1995)

- Cultivated small business commercial loan portfolio of \$7 million for five branches.
- Prepared loan documentation and conducted loan closings and managed portfolio delinquencies.
- Cross sold other bank products and services, i.e., home equity loans, credit cards, investment services and home mortgages.

Credit Analyst Trainee, Main Office

1994

- Analyzed financial statements, credit and cash flow data to approve new or existing business and commercial real estate loans.
- Coordinated credit requests for both commercial and individual clients and documented new credit relationships.

Vice President, Zionsville Road Office

1991-1994

- Managed branch staff including assistant manager, new account manager and teller staff
- Conducted performance appraisals.
- Cultivated and approved new commercial, installment and revolving credit facilities.
- Managed income/expense accounts and operational activity to ensure profitability.
- Cross sold other bank products and services, i.e., home equity loans, credit cards, investment services and home mortgages.

Management Trainee, Assistant Manager, Manager, various branches

1986-1991

Education

B. S. Management

Ball State University, Muncie, IN

Professional in Human Resources (PHR) Certification, June 2008

Board Leadership and Community Involvement

Indiana Housing and Community Development Authority (IHCDA), Board of Director, (2005-present), Gubernatorial appointment

Indianapolis Housing Trust Fund Advisory Board, Board Chair, (2009-present)

Herron High School, Board of Director, (2010-present)

Horizon House, Board of Directors, Vice Chairman, (2010 – present)

Girls Inc. Vista Advisory Council, (2008- present)

District Accreditation Leadership Team (DALT), Carmel Clay Schools, (2008-present)

Local Initiative Support Corporation (LISC), Project Review Committee member, (2006-present)

Indianapolis Public Transportation Corporation (Indygo), Board of Director (1998-2000),
Mayoral Appointment