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“Real Estate Investment Acquisitions 2010 – The Thawing-out Process Begins”

Thursday, April 29, 2010

In the wake of a gridlocked transaction market over the last couple of years, signs of market activity are surfacing. ULI Chicago will hear from a panel of industry participants, regarding the current state of the real estate investment acquisition market.

- What are investor’s financial goals, including risk and return parameters, in today’s market?
- Who is buying and what is their strategy and approach?
- What are today’s metrics for valuation and underwriting and how do these compare to three years ago?
- What are the pricing trends?
- What does it take to get a deal done today?

Moderator and Panelist:

James S. Smith, *Managing Principal*, Kensington Realty Advisors

Additional Panelists:

Alan W. George, *Executive Vice President*, Equity Residential

Richard R. Lippert, *V.P.*, *Transactions*, Inland Real Estate Corporation

Location:

Union League Club of Chicago
Main Lounge
65 W. Jackson Boulevard
Chicago, IL 60604

Schedule of Events:

7:45 a.m. – Registration & Continental Breakfast
8:15 a.m. – Announcements & Program
9:00 a.m. – Q & A
9:15 a.m. – Adjourn

REGISTRATION FORM - ULI Chicago # 8106-1015

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Union League Club of Chicago, Main Lounge, 65 W. Jackson Boulevard, Chicago, IL 60604

Three Easy ways to register:

Online: www.uli.org/register (Credit card payment only)

Fax: 800-248-4585 or 410-626-7148 (Credit card payment only)

Mail*: Via regular US postal mail or FedEx/UPS/DHL (Check Payment only)

ULI Chicago
1700 W. Irving Park Rd., Ste 208
Chicago, IL 60613

* If you mail your registration, please fax the form in advance to ensure a prepared name badge

ULI Member # Informal Name for Badge

Name

Title

Company

Address

City State Zip Code

Telephone Fax

Email * Confirmations will be sent via email within 24-48 hours of receipt of the registration form.

Registration Fees

- Member \$50
- Non-Member \$65
- Student (full-time) \$10
- Media (1 per publication) Comp

Please indicate your payment option below.

- Check: payable to ULI Chicago Check # _____
- Credit Card:
 - American Express Diners Club Discover
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Card Holder Name _____

Card Number _____ Exp. Date _____

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Refund Requests must be made in writing no later than **April 27, 2010**; refund requests will not be accepted after this date. Fax requests to: 800-248-4585 or 410-626-7148

Pre-Registration Deadline:

Tuesday, April 27, 2010

After April 27, 2010 - Fax completed registration forms to 773-472-3076

Please note:
Registration increases by \$10 after pre-registration deadline.

If payment has not been received prior to the registration deadline, a credit card guarantee will be required onsite. No credit card charges will be processed if payment is received within 1 week of the event.

Membership will be verified by customer service and nonmembers will be charged the nonmember price unless noted otherwise by local registration staff.

8106-1015

*** Business Casual Dress Required***