



Central Arizona Young Leaders Group Presents



F. Francis Najafi
Founder and CEO
Pivotal Group



Please join us for a lively discussion with one of ULI Arizona’s Full Members and Real Estate Icon! Young Leaders and Students ONLY.

F. Francis Najafi is Founder and Chief Executive Officer of **Pivotal Group**, a thirty-year-old investment firm with extensive experience in private equity investments, and all major real estate product types.

Mr. Najafi has substantial board-level experience. He currently serves as Chairman of the Board of NxSystems. He previously served on the Board of Network Solutions and Western Alliance Bancorporation.

Pivotal’s real estate investments have included major hotel properties, including the Century Plaza Hotel in Los Angeles, Class A commercial office properties such as 650 California Street in San Francisco, and community development projects, including Promontory in Park City.

He currently serves on the Board of Directors of **EastWest Institute**, is a member of **Urban Land Institute (ULI)**, and serves as Governor of the **ULI Foundation**. He is also active in the **World Presidents’ Organization (WPO)** and **Chief Executives’ Organization (CEO)**.

Locally, Mr. Najafi is a member of the **Greater Phoenix Leadership (GPL)**, a Trustee of **Thunderbird – The School of Global Management**, and a Foundation Board member of **Translational Genomics Research Institute (TGen)**. He is also a member of the **President’s Club at Arizona State University** and serves on **ASU’s Business School, Dean’s Council**.

Mr. Najafi is also a patron of numerous cultural and civic organizations.

Mr. Najafi completed his Bachelor of Science degree in engineering at Arizona State University (ASU), followed by two Masters Degrees from Thunderbird – The School of Global Management, and the University of Southern California (USC). At USC, he began his entrepreneurial activities while a Ph.D. candidate in International Political Economy.

Wednesday
March 24, 2010

4:30pm Registration
5:00pm Program
6:00pm Reception

Location:
Morton’s Steakhouse
2501 East Camelback
Phoenix, AZ

\$35 / YLG Members, under 35
\$35 / Student Members

Young Leaders must provide proof of age.
Students must provide proof of full-time enrollment.

Registration Deadline 03/19/10.

ULI Mtg Code 8127-1038

To register call 800-321-5011
or online at
<http://arizona.uli.org>

YLG Event Sponsor

If you would like to sponsor this event or future YLG events, please contact us at 623-581-28510 or arizona@uli.org