



HEALTH CARE REAL ESTATE

TRENDS AND INSIGHTS NATIONALLY AND LOCALLY

Wednesday, March 30, 2011

8AM until 10AM at the Rivers Club

One Oxford Centre, 301 Grant Street, Pittsburgh PA 15219



Jeffrey Ackerman
*Managing Director,
Private Client Group
Executive VP,
Brokerage
CB Richard Ellis
Capital Markets*



Eric Cartwright
*Vice President
Corporate Construction
And Real Estate
UPMC*



Eric Fischer
*Managing Director
Trammell Crow Company
Washington, DC*

2010 Fall Meeting Program Chair, ULI
Healthcare and Life Sciences Council

Moderated by: **Louis Oliverio**, *Special Counsel, DLA Piper LLP (US)*

The impact of the health care industry on real estate has increased significantly in recent years. This impact is felt not only on hospital campuses, but in retail shopping centers, office buildings, and mixed-use projects. The enactment of health care reform legislation in Washington and the flight to quality by real estate investors in response to the economic downturn are just two reasons for this increased impact. The growth of the health care real estate sector deserves significant attention, which is why you should be part of this unique opportunity to hear from leaders in the health care industry. Consistent with ULI Pittsburgh's slogan of "**National Trends, Local Perspective**", this program will provide a basis for understanding national health care real estate issues while discussing local impacts.

Our panel discussion will focus on:

- the impact of national health care trends on local demands in the Greater Pittsburgh real estate market
- specific challenges with financing a health care real estate transaction
- health care real estate development impacts in all major real estate sectors
- how health care real estate transactions differ from other transactions

Registration and additional information available: <http://pittsburgh.uli.org>
With any questions, please contact the ULI Pittsburgh District Council Office 724.625.9953
or email holly@eastwingevents.com