



What's New Where Next?

Real Estate
Trends Conference

18-19 June 2014
London, UK



Gain Insight into Innovative Finance, Innovative Technologies and Innovative Real Estate

REGISTER NOW

CONNECT. LEARN. SHARE.

www.europetrends.uli.org

Featuring on the image are: William Rowson, CIO, CBRE Global Investors;
Michael Cochran, Senior MD, Eastdil Secured; Pierre Vaquier, CEO, AXA REIM.

Join us in London on 18th and 19th June and prepare your business for a changing world

Schedule at a Glance

Wednesday, 18 June

Summer Council Day

Venues and exact times tbc.

Open to members of ULI European Councils only.

To enquire about joining a Council or attending as a guest, please contact Clare Game clare.game@uli.org

More information: www.europetrends.uli.org/programme

19:30-22:30

Conference Dinner

One Great George Street, London, SW1P 3AA

Registration required. See page 7.

Thursday, 19 June

08:00-08:45 **Registration and Breakfast**

08:45-17:30 **Conference**

17:30-18:30 **Networking Drinks Reception**

J.P. Morgan, 25 Bank Street, London, E14 5JP

Registration required. See page 7.



Dame Judith Mayhew Jonas

Conference Moderator

Senior Advisor, Tishman Speyer and former Leader of the City of London



Olivier Piani

Conference Chair

Chief Executive, Allianz Real Estate

“ULI draws on its influential global network to bring together a programme that will help industry professionals anticipate the fast and inevitable changes in the way we do business. From innovations in technology to extreme weather events, this year’s trends conference will leave you with a better understanding of tomorrow’s world”.

“Join me and other European industry leaders in June and explore “The New and The Next”. Take away invaluable knowledge from leading thinkers and industry professionals on pressing issues and mega trends in consumer behaviour, investment and the future of Europe amongst other topics.”

LEARN about innovative finance, technologies and real estate investment

MAKE THE RIGHT CONNECTIONS ULI members are leading global real estate professionals

GAIN MULTI-DISCIPLINARY KNOWLEDGE

ULI meetings gather the whole industry under one roof

PREPARE YOUR BUSINESS: Understand tomorrow's consumers, identify mega-trends and prepare for the impact of innovations

Meet the right people

Already registered are:

Allianz Real Estate, Apollo Management International, AXA Real Estate Investment Managers, Blackstone, DS-Bauconcept, Ernst & Young, Gensler, GIC Real Estate, Helaba Landesbank Hessen Thüringen, Hines, IPD, LaSalle Investment Management, Linklaters, HSBC Real Estate, Orion Capital Managers, Strutt & Parker, Tishman Speyer, Wainbridge...



80% Senior Executives

40% Investors and Financial Institutions

30% Developers

20% Service Professionals

10% Public Officials, Planners and Academics

The full list is available at www.europetrends.uli.org

Featured Speakers



Dinner speaker:
Daan Roosegaarde
Artist and Innovator
Studio Roosegaarde

Speakers include:



Ben Page
Chief Executive
Ipsos MORI



Dr. Holger Schmieding
Chief Economist
Berenberg Bank



Jerry Speyer
Chairman and Co-CEO
Tishman Speyer



Chris Morrish
MD & Regional Head-Europe
GIC Real Estate



Paul Clark
Managing Partner
Property Market Analysis



Milan Simic
SVP and MD of International
Operations
AIR Worldwide



Ian Hawkworth
Chief Executive
Capital & Counties



John McIlwain
Director - Climate, Mind and Behavior
Programme, The Garrison Institute;
Senior Resident Fellow, ULI



Bill Hughes
Managing Director
Legal & General Property

Keynote Speakers



Daan Roosegaarde

A multiple award winner for innovation, Roosegaarde's creative, practical and game-changing projects give you a better

understanding of what is to come. His clients range from governments to private companies across the globe. His insights will help you understand your competitors' mindset. Roosegaarde challenges you to fully embrace the new or regress to the sidelines.



Ben Page

Page was named one of the "100 most influential people in the public sector" by the Guardian newspaper. His niche is understanding

consumers, having directed research and surveys at Ipsos MORI for almost three decades. His clients include both the UK government as well as multi-national private sector companies like Sky TV, IBM, Shell etc. Find out the latest and future consumer trends.



Dr. Holger Schmieding

Schmieding has repeatedly received top honours for accuracy of forecasts and in 2013 was rated the best European economist by

institutional investors in the Extel survey. He is Chief Economist at Berenberg Bank. In addition to the economic update, he will address the global economic rebalancing and what it means for companies and markets in Europe.



Jerry Speyer

Speyer is Chairman and Co-Chief Executive Officer of Tishman Speyer. His activities also include former chairman of the Board

of Directors, the Federal Reserve Bank of New York, chairman emeritus of Columbia University, and chairman emeritus of the Real Estate Board of New York. He is also a member of the Council on Foreign Relations and the Business Roundtable.

Conference Programme

Programme is subject to change. Please visit www.europetrends.uli.org for updates.

Wednesday 18 June

19:30-22:30

ULI Conference Dinner

One Great George Street, Westminster, London SW1P 3AA
Dinner Speaker: Daan Roosegaarde, Artist & Innovator

Supported by



Thursday 19 June

08:45-17:30

Conference

JP Morgan, 25 Bank Street, London E14 5JP

08:00-08:45

Networking Breakfast

08:45-09:00

Conference Welcome and Introduction

Conference Chair: **Olivier Piani**, Chief Executive, Allianz Real Estate
Moderator: **Dame Judith Mayhew Jonas**, Senior Advisor, Tishman Speyer

09:00-09:45

Keynote Speaker

Cities of the Future - Gen Y and Other Key Influences on our Urban Environment
Ben Page, Chief Executive, Ipsos MORI

09:45-10:45

Panel Session

Gen Y - Practical Implications on the Real Estate Industry
Kai van Hasselt, Urban Strategy Consultant, Shinsekai Analysis
Bill Hughes, MD, Legal & General Property
Elliott Lipton, Chief Executive, First Base
Ben Page, Chief Executive, Ipsos MORI
Christopher Choa, Vice President, AECOM

10:45-11:00

Global Best Practice Infoburst - Futuristic Urban Planning - King's Cross

André Gibbs, Partner, Argent

11:00-11:30

Coffee Break

11:30-12:15

Panel Session

Impact of Extreme Weather Events on Real Estate

Matthijs Kok, Professor of Flood Risk, Delft University of Technology

John McIlwain, Director-Climate, Mind, and Behavior Programme, The Garrison Institute, Senior Resident Fellow, ULI

Tim Neal, Global Director Buildings, ARCADIS

Milan Simic, SVP and Managing Director International Operations, AIR Worldwide

12:15-13:00

Panel Session

Capital Markets - Asian Investment in European Real Estate

Moderator: Ian Hawksworth, Chief Executive, Capital & Counties

Chris Morrish, Regional Head of Europe, GIC Real Estate

Paul Boursican, Head of International Capital Markets, EMEA, DTZ

Alistair Dixon, Senior Adviser, Invel

Peter Hobbs, Managing Director Research, IPD

13:00-14:30

Lunch

14:30-15:10

Keynote Speaker

Europe: What it Takes to Really Recover

Holger Schmieding, Chief Economist, Berenberg Bank

15:10-15:30

Infoburst: Real Estate Outlook

Paul Clark, Partner, Property Market Analysis

15:30-16:00

Coffee Break

16:15-16:30

Infoburst: Technology - What's on the Horizon and how will it Change how we do Business

Chris Lewis, Director-TMT Real Estate & Private Markets Lead, Deloitte

16:30-17:15

Keynote Speaker

Jerry Speyer, Chairman and Co-Chief Executive Officer, Tishman Speyer

17:15-17:30

Conclusions & Close

17:30-18:30

NETWORKING DRINKS RECEPTION

Summer Council Day

18 June 2014

Open to all ULI European Council members and guests.

10:00-16:00 **European Council Meetings**

19:30-22:30 **Conference Dinner**

Venues and exact times tbc.

www.europe.uli.org/councils/european-councils

European Councils are forums for industry leaders to meet, exchange ideas, share best practices and foster thought leadership in their specific sector of the real estate market.

Existing councils are:

Urban Regeneration

Retail and Entertainment

Office and Mixed Use

Resort and Hotel Development

Sustainable Development

To enquire about joining a Council or attending as a guest, please contact Clare Game

clare.game@uli.org



Become a member

Belong to a community committed to exchanging ideas, experiences and sharing the best practices in an atmosphere of trust and open sharing. The 30,000 members across 95 countries represent every profession in the industry and encompass the spectrum of experience from students through to revered senior industry figures who engage at different levels – globally, regionally and locally. Join for rich opportunities to engage and deepen relationships with people from different disciplines, sectors and regions.

More information: www.uli.org/join
or contact Aymar Pirzada aymar.pirzada@uli.org

Sponsor and get brand visibility

Connect with real estate leaders, associate your brand with a high quality programme and raise your profile in an effective, cost efficient manner to all industry sectors.

- Sponsor the lanyards
- Sponsor a table at the conference dinner
- Become a Gold, Silver or Bronze Sponsor

More information: www.europetrends.uli.org
or contact Liz Waller liz.waller@uli.org

Join the conference dinner

Join the conference dinner and enjoy an entertaining and informative evening with your peers and thought provoking speaker Daan Roosegaarde. Register as an individual or sponsor a table and treat your clients and colleagues to a memorable evening.

More information: www.europetrends.uli.org
or contact Liz Waller liz.waller@uli.org

Register for the Conference

REGISTRATION FORM

What's New, Where Next? ULI Europe Real Estate Trends Conference and Dinner

London, UK
18-19 June 2014
www.europetrends.uli.org

DETAILS

Mr/Mrs/Ms _____ Last Name _____ First Name _____
Position _____ Company _____
Street Address _____
City _____ State/province _____
Country _____ Zip/postal code _____
E-mail _____ Telephone _____
Dietary requirements Vegetarian Other: _____

FEES

Please check appropriate fees

ULI Membership no: _____
Promotional Code: _____

Please select: (Fees below do not include VAT (20%))

Conference Day, 19 June 2014	Member	Non-member
Private Sector	<input checked="" type="checkbox"/> £767+VAT	<input type="checkbox"/> £988+VAT
Public Sector	<input checked="" type="checkbox"/> £325+VAT	<input type="checkbox"/> £438+VAT
Young Leader (under 35)	<input checked="" type="checkbox"/> £325+VAT	<input type="checkbox"/> £438+VAT

DOB required for Young Leader _____

Conference Dinner, 18 June 2014

£175+VAT £200+VAT €

GROUP FEES: Main Conference**

2+ attendees 10% discount
5+ attendees 12% discount
8+ attendees 15% discount

** For delegates from the same organisation.

Please contact customer service for further information on telephone +44 20 7487 9578 email at ulieurope@uli.org

Not a ULI Member?

Join now to attend and receive the benefits of membership all year long including the reduced registration rate!

For more information about membership options, please contact Aymar Pirzada, apirzada@uli.org or +44 20 7487 9577.

PAYMENTS

- Delegate Fees must be paid in full prior to the event or admission is regrettably not possible.
- A fee of £50 will apply to on-site registrations (applicable to all conference registrations received after 16:00h, Monday 16 June 2014).
- A receipted invoice will be sent once payment is received.

Registration

Submit either to: europemeetings@uli.org or fax to +44 (0) 20 7486 2359.

Please indicate your payment option below:

Credit card:

Eurocard MasterCard VISA AMEX

Cardholder name _____

Credit card number _____

Expiration date _____

Cardholder's signature _____

Bank wire (GBP): Lloyds TSB, ULI, Account number: 01195022

Sort code: 30-96-64
IBAN: GB51LOYD30966401195022
BIC/SWIFT: LOYDGB21085

Please quote invoice number/attendee name as a reference for the transfer

Fax the registration form to +44 (0) 20 7486 2359.

Confirmation of registration will be sent via e-mail



Cancellation Policy

Written cancellation and refund requests received at ULI by 19 May 2014 will be awarded a full refund minus a £150 processing fee.

- No refunds will be given for cancellation requests received after 19 May 2014.
- Registration may be transferred to another member of your organisation; a £50 transfer fee will be charged and the appropriate fee category will apply upon transfer.
- Verbal requests for cancellations and refunds will not be accepted; all requests must be made in writing to europemeetings@uli.org or faxed to +44 20 7486 2359.

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