



Biographical Notes on Randy Salvatore

Updated August 31, 2012

Randy Salvatore is the founder and president of the Stamford-based RMS Companies, a full service real estate, construction and development firm headquartered in Stamford, Connecticut. RMS Companies is consistently recognized as one of Fairfield County's leading vertically-integrated real estate services firm, with sales, leasing, marketing, management and construction capabilities serving the residential and commercial markets.

Randy jump-started his career at the early age of twelve, starting a neighborhood lawn-mowing business that had grown to a client roster of more than thirty neighbors by the time he entered high-school. Indulging his almost instinctual attraction to the real estate business, Randy invested the profits from this business in the purchase of his first condominium before he graduated from high school. Following college graduation, and even more resolved to pursue a career in real estate, Randy began work as a commercial real estate broker at William Pitt Real Estate in order to learn the business from the ground-up. He obtained his real estate license in January of 1993, and tenaciously began cold calling on potential commercial customers and shadowing more experienced brokers.

After gaining hands-on experience on the sales and leasing aspects of the business, he set his sights on the construction side by seeking and securing financing that enabled him to purchase and develop a modest, single-family house on a small lot in Stamford. He worked closely alongside his subcontractors to build a residence that sold quickly and for a profit, and along the way garnered valuable insights into the day-to-day operations and quality workmanship that are required for market-worthy residential construction. Shortly thereafter he expanded into commercial construction, retrofitting and renovating interior office spaces, hotels, banks, corporate headquarters, apartment buildings and more. Completing projects on time and within budget, maintaining uncompromised quality standards and, above all else, putting the client's interests first continue to be the fundamental attributes that set RMS Construction apart as the premier construction company in Fairfield County.

A graduate of the Wharton School of Business at University of Pennsylvania, Randy has been recognized as the 2010 *Developer of the Year* by the Fairfield and Westchester Country Chapter of NAOIP, 2007 *Builder of the Year* by the Connecticut Association of Homebuilders and as one of Fairfield County Business Journal's *40 under 40* recipients. Projects developed by the RMS Companies have been recognized with more than ten HOBI awards for construction excellence within the last eight years. RMS Companies is recognized as one of the region's most active and locally-based developers. Recent projects include **Parallel 41**, a 124-unit luxury rental community, **the blvd**, an award winning 94-unit luxury apartment building in downtown Stamford, **The Delamar, Southport**, a 44-room luxury hotel, spa

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and restaurant, ***Hotel Zero Degrees***, a 97-room urban-chic boutique hotel and the ***Village at River's Edge***, a 170-unit townhouse development.

Randy is a strong believer in getting involved and giving back to the communities in which he works and lives. He currently serves as the Chairman of the Board of Directors of the Stamford Downtown Services District and as a Board of Director for the Real Estate Finance Association of Connecticut. He is an appointed Corporator of First County Bank and a member of the Board of Trustees of the New Canaan Country School. He formerly served as Chairman of the New Canaan Town Hall Redevelopment Committee and as an officer of the Stamford Rotary Club.

Randy currently resides with his wife, Claire, and his four children, Brandon, Kyle, Carolina and Celia in New Canaan, Connecticut.